



Sekhar KR

Certified Independent Director
GCB, D from Competent Boards, Canada
Certified ESG Specialist & Scope 3 Emission Management
Strategic Consultant – Growth, Operations and ESG

- Core expertise in Supply Chain and Procurement, CDMO
- Feasibility assessments, Operational Excellence, Strategic consulting

Recent Success Stories

1 As the CEO / Managing Director of Bayer Vapi

I initiated and spear headed a major transformation program spread over 4 years completely based on the ESG model. A strong HSE focus was brought in and sustained through regular refresher programs. Employee empowerment was at the core of this program while we worked on Behavioural Safety, P&PS, Automation & Profitability improvement. Results:

- Transformed the site into a world class manufacturing site with top class Infrastructure, investments in upgrading safety, automation, environmental compliance.
- Manufacturing –Focus on Safety, Health and Environmental compliance, Operational excellence, Continuous improvements, Capacity enhancements through green field and brown field projects.
- Implemented several sustainability initiatives on energy, CO2, Water, and solvent elimination
- Grew B2B sales by ~50%, doubled profitability, Working capital management program.
- Implemented several digital initiatives in many areas.

Our efforts got us the “Responsible Care Company” certification from Indian Chemical Council.

- Organisation – Zero tolerance on non-compliance
- Purposeful and impactful CSR program

2 As adviser to a leading Private Equity firm

at the Pre-deal stage in Agrochemical sector advised on all ESG matters and on ground water and soil remediation topics. This was an elaborate consultation engagement which finally culminated in the successful acquisition of that company.

Deal size was US\$ 1 Bn

INTRODUCTION – *A complete business leader*

Purpose:

- Passionate about driving lasting and meaningful change towards a SUSTAINABLE WORLD
- Touch & impact human lives in a meaningful way

What I bring to the table:

- In-depth hands-on experience in multiple functions from operations, supply chain, B2B sales, HSE, Project Management and Digitization.
- Passion for people, performance & results
- Strong Leadership and Values

Currently –

**Independent Director –
Mahamaya Lifesciences Ltd.**

Last Position Held:

- Managing Director & CEO, Bayer Vapi Private Limited, Vapi, Gujarat, Retired June 2020.

My strengths

- Project Management and analytical skills
- Critical thinking & practical solutions.
- Ability to leverage on network of specialists and bring expert knowledge wherever necessary.
- Strong team orientation, People skills
- Passion for Digital
- Fostering culture of Innovation

Recent Success Stories contd..

3 As adviser to another Private Equity cum investment banking firm

I performed a comprehensive review of India (world's) largest Contract Manufacturing Agro-chemical company. The project encompassed all areas of manufacturing, product development, quality, and ESG.

Deal size US\$ 500 Mn

4 As an advisor for two family managed companies in agro-chemical sector for enhancing Safety & Manufacturing standards as well as improving profitability, operational efficiencies and ESG Program & reporting.

5 As advisor to a client for acquisition of an Agro-chemical manufacturing site and thereafter the possibility of overseeing the execution of the full project.

6 As a consultant to a MNC logistics company for developing and roll out of a comprehensive Talent Management Framework.

7 Currently working with another client for identifying Organic & Inorganic growth opportunities in Agrochemicals sector.

8 As Vice President – Procurement, Logistics & Distribution of Bayer Cropscience

- Was the first corporate house in India to lead and implement Sustainability Programs in Procurement
- Implemented several projects in Supply chain – new forecasting model, rationalising number & location of warehouses leading to significant cost savings, efficiency, and sustainability
- Digitalisation of Procurement function.
- Several game-changing initiatives in vendor developments, value engineering and strategic Supplier Management.

Special Projects

Have led several projects in Operational Excellence, Real Estate deals, DEI, and CSR

**Director Identification
Number (DIN):
03168413**

- Director Bayer Business Services
Since 2010 to 2015.
- Managing Director Bayer Vapi
Since 2012 to 2020.

**ID data Bank Ref. No:
IDDB-DI-202312-05411**

Key Skills

- Business Strategy
- Supply Chain & Strategic sourcing
- ESG & Sustainability
- Risk Management
- Deals & Issues Resolution
- Leadership
- CEO Mentoring
- Inter-personal skills

Education

- Graduation- St. Xavier's College, Kolkata
- PG dip. Business Administration
- Advanced Management: ISB/ Kellogg
- Leadership Program – Harvard University
- Graduate Competent Boards, Canada
- Digital Marketing – ISB, Hyderabad
- Certified Sustainability Professional

Contact Details



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